

## Question 3(a)(i)

### Candidate A

QUESTION	THIS MARGIN
3.)	
a): [Scarcity occurs because we have unlimited wants but limited resources.] [It is a Universal problem that effects all economies.]	
[It cannot be eliminated, only reduced.] [Scarcity is a relative concept, <del>at</del> the resources themselves are not scarce, they are only <del>scarce</del> scarce relative to the demands we place on them.]	Max
	Max

2/2

### Candidate B

3) a): [Scarcity arises because humans have unlimited wants, but there are only limited resources to provide these wants.]	
Therefore consumers must make a choice	
on what will bring them the greatest utility. This is known as opportunity cost ie the sacrifice of the next best alternative foregone.	
[Scarcity affects all economies]	
[Scarcity can not be eradicated.]	Max

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## Candidate C

	MARGIN
3)a)i) . [Scarcity is the basic economic problem. It is when <del>don</del> wants exceed the availability of resources.]	
• [Scarcity will never be solved] due to humans greed. Humans wants will never be fulfilled.	

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## Question 3(a)(ii)

### Candidate A

ii)	[Increased awareness of simple living and appreciating what <del>people have</del> you have has decreased people's wants as they are happy with what they have, reducing scarcity.]	ID	
	<del>There</del> [Discovering new resources, such as oil, increases the resources available, so more wants can be satisfied, reducing scarcity.]	EXP	ID
	[Increased research & development can lead to more efficient ways of using our resources	ID	
	so that more wants can be satisfied, reducing scarcity.] [Increasing awareness of environmental issues can lead to people not wanting <u>certain</u> things such as single use <u>plastic</u> , thus reducing people's wants & reducing scarcity.]	EXP	ID

Max

3/3

**Candidate B**

3a)ii	A method of reducing the impact of	
	scarcity is to <b>[set a minimum price</b> <sup>ID</sup>	
	on a scarce product so that the product	
	can't be bought for lower. This will send a	
	signal to consumers to leave the market	
	as they are less likely to afford the <sup>EXP</sup> product.]	
	Another method is to <b>[set a maximum price</b> <sup>ID</sup>	
	for the product. This will decrease <del>up</del>	
	the profitability for the product sending	
	producers a signal to leave the market	
	to <del>slow</del> slow down the production of	
	this scarce <sup>EXP</sup> product.]	
	The government can set a tax	

**2/3**

## Candidate C

ii). The impact of scarcity can be reduced by [achieving technical efficiency. This is when ~~pro~~ goods/ services are produced at the minimum factor usage meaning wastes are kept to the minimum.]

. Scarcities impact may also be reduced by [achieving allocative efficiency. This is when ~~goods~~ the production of goods and services is allocated in the best way possible in order to meet needs or demands.] [For example, there wouldn't

be much point in producing many bridges across the same river, instead one bridge should be formed and the rest of the steel may be allocated to ~~the~~ meet the demands of the production of cars.]

. [Full employment reduces the effect of scarcity. All resources should be in use. This means all those willing and able to work should be and no resource should be left idle.]

Dev

Max

3/3

## Question 3(b)

### Candidate A

3b. <sup>ID</sup> Giffen goods. This is because in developing countries when a rise in price causes a rise in <sup>demand</sup> supply making the curve slope upwards. For example if a family in a developing country have £5 a week to spend on food they could spend £2 a week on rice and £3 a week on meat <sup>EXP</sup>

3b. If the price of rice were to rise to £3 they could no longer afford the meat therefore they will spend £5 on rice hence making the curve slope upwards.

<sup>ID</sup> Veblen goods. This is where consumers buy goods with the intention of flaunting their wealth for example a rolls royce or <sup>EXP</sup> a rolex. This makes the curve slope upwards because the higher the price the richer they seem.

<sup>ID</sup> Quality. Some consumers believe that a higher price means the quality is higher. This makes the curve slope upwards because they think they will be getting a better quality good. <sup>EXP</sup>

3/3

## Candidate B

QUESTION	THIS SUBJECT
<p>b) <b>Austere/luxurious goods</b>, these are high value luxury items often bought for the exclusivity of having such a prestige item. They are also ways to demonstrate wealth. Therefore, the higher price allows a greater demonstration of wealth, so demand is increased.</p>	
<p><b>Inferior goods</b> If the price of an inferior good rises, people may demand less of a luxury superior good, therefore they will demand more of the inferior good as it is still relatively cheaper. e.g. if the price of rice rises, people may no longer afford to buy as much meat and so buy less to ensure they are eating enough they will demand more of the potatoes.</p>	

QUESTION	MARKS
<p><b>Speculative goods</b> If the price of the good is considered to rise in the future, consumers may buy it now to save from paying a higher price later. e.g. if the price of petrol is expected to rise in the budget e.g. increased fuel tax, people may demand more fuel prior to the price spike.</p>	

3/3

## Candidate C

b)	[Giffen <sup>ID</sup> goods are demanded more when their price is high because they are inferior goods, & so when their price rises people demand more of them & less of more expensive <sup>EXP</sup> goods.] e.g. when the price of potatoes increases, people demand more potatoes <del>potatoes</del> as it is inferior, & people demand less of another good e.g. meat.
	[Veblen <sup>ID</sup> goods are superior & expensive goods, so when their price rises people demand them more because they have increased prestige <sup>EXP</sup> value.]
	[Speculative <sup>ID</sup> goods are goods that when

QUESTION	THIS MARGIN
their price increases, demand for them increases because people expect their price to continue to rise, so they can sell them in the future for a profit e.g. <sup>EXP</sup> houses]	

3/3



## Question 3(c)

### Candidate A

d) [If the price of the product rises, more profit per unit is to be made, therefore firms will increase supply to capitalise on this.]	
[If the conditions e.g. weather are promoting growth then more crops will be produced, therefore increasing supply.]	
[If the firm <del>is</del> receives a subsidy from the government they may be able to <del>hire</del> <sup>hire</sup> more workers, therefore	

QUESTION	ANSWER	MARGIN
	increasing the firms output.	
	[If advancements in technology are made then the <del>new</del> machines may be more efficient than they were, therefore increasing productivity and availability to increase supply.]	



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## Candidate B

QUESTION	MARKS
c) [Decrease in manufacturing cost.]	
Decreases in price of raw materials	
[Increases in labour, skill and efficiency]	
Increase in <del>the</del> demand of a product.	
[Advancement of <del>the</del> technology or machinery	
can mean that production is more efficient	
or <del>is</del> quicker.]	

**3/4**

## Candidate C

	<p>c) One factor would be an increased demand for a product <del>as a result of a decrease in supply</del> as suppliers are willing to supply more if they think they can sell it at a higher price. <sup>via</sup> <del>the</del> price mechanism.</p> <p>[ Good weather could <del>also</del> also increase supply <del>of</del> for example strawberries meaning more are grown and for bought ]</p> <p>[ Supply may increase if raw materials decrease in price meaning more can be bought for the same amount of money. ]</p> <p><del>the</del> [ Supply may increase if the price of the product increases as suppliers are willing to sell more at a higher price. ]</p> <p>A strong pound may increase supply as it can buy</p>	
QUESTION	<p>more in other <del>cost</del> currencies meaning they can charge <sup>suppliers</sup> higher prices and will be <del>willing</del> willing to supply more.</p>	

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## Question 3(d)

### Candidate A

d)	- The law of diminishing marginal returns	
	[states that the addition of one additional	
	unit of resource e.g. 1 more worker <sup>ID</sup> the	
	marginal output will <del>rise</del> <sup>EXP</sup> fall.]	
	[As an extra worker is added the <del>net</del>	
	percentage change in output is greater than	
	percentage change in input.] and [so there are	Dev
	increasing marginal returns, however not all resources are worked]	Dev
	[However, the additional unit of 1 more worker	
	may not result in a net benefit of output,	
	as the worker may have no tools to do his	
	job, therefore there are <del>still</del> decreasing	
	returns.]	Dev

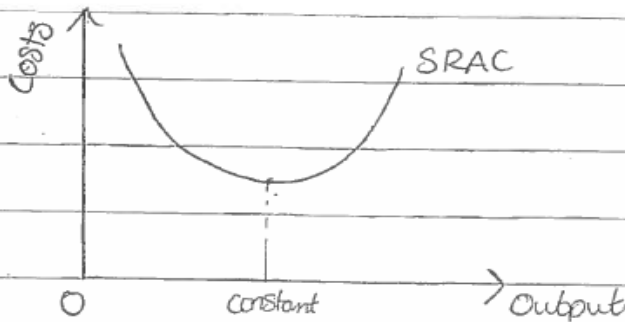
4/4

## Candidate B

d). The law of diminishing marginal returns is the idea that as <sup>ID</sup> [occurs in the short run] as more of a variable factor is applied to a fixed <sup>EXP</sup> factor.]

Inefficiencies occur as more of the variable factor is added to the fixed. This means that costs will begin to increase and returns to the factors of production will fall.

This can be shown in the short run average cost curve (SRAC)



[As output increases, ~~total~~ costs fall until constant returns are met. This is where

the minimum efficient cost is. <sup>ID</sup> After this, the fixed factor becomes overused and diminishing marginal returns <sup>EXP</sup> occurs.]

## Candidate C

d) [It states that as additional resources are provided to the production process, eventually, after the point of optimum production, the increased input leads to a less than proportional increase in output<sup>ID</sup> & eventually each additional unit of input leads to ~~the~~ a smaller & smaller increase in<sup>EXP</sup> output.] [eg. if a firm hires more labour, then initially they might lead to a more than proportionate increase in output because they can use the

other factors of production more effectively. However, after a certain point, each additional worker provided... leads to a smaller increase in output because the other factors of production become overused & crowded & there is too many workers.]

[The law of diminishing marginal returns ~~stage~~ requires firms to be operating in the short run, when at least one factor of production is fixed in ~~the~~ ~~capacity~~ quantity.]

Dev

Dev

3/4

## Question 3(e)

### Candidate A

e) [Internal economies of Scale are the cost benefits for a firm of the firm increasing its scale of production.] They include [financial economies of Scale which is when the firm receives more favourable interest rates on loans etc.] as it is seen to

be more reliable. It also benefits from [marketing economies of Scale which is when there is already marketing ~~infrastructure~~ infrastructure available for it to use & it can afford the best costs involved.] It also benefits from [economies of scope which is when if the firm decides to supply a new product, it already has many of the facilities necessary to supply it & promote it e.g. marketing departments]

[External economies of Scale are the ~~the~~ cost benefits for a firm of the whole industry increasing in size.] It can mean that [new infrastructure is built to reduce costs by the government] or that new production methods are developed that are more efficient & can reduce costs.

Max (for internal)

Max/Dev

4/4

## Candidate B

e)	<del>Managerial salaries may</del> [Managerial positions may be awarded in larger firms. This <del>can</del> may improve their efficiency in the long-run.]	
	[The larger firms may spread <del>the</del> larger marketing fixed costs over a greater number of units, keeping their average costs down.]	
	<del>The</del> [The larger <sup>firm</sup> may exploit economies of scope and enter new markets.]	
	[The larger firms may be able to lower costs by buying a larger stock and capitalise on trade discounts.]	
	[External: Improved infrastructure may allow firms to expand and distribute their product more easily.]	

Max (for internal)

4/4



## Candidate C

e)	Internal economies of scale occur in the long run. They include:	
	• [Managerial economies of scale. This is when large companies can afford to hire skilled managers.] They incur high wage costs but in the long run will lead to increased profits.	
	• [Technical economies can also be achieved. Larger organisations can investigate & invest in new technology to improve efficiency and increase output.]	
	• [Internal economies allow risks to be spread through operating in many markets.]	
	External economies of scale are a result of external influences such as	
	improvements in the market or the actions of competitors:	
	• The <del>firm</del> [organisation may benefit from local colleges or training centres as this means potential employees will be well trained which will reduce the firm's costs of training.]	
	• [The supplier of an organisation may be located near the firm. This will reduce the firm's transport costs.]	

Max

4/4