

## Question 3(a)(i)

### Candidate A

QUESTION	THIS MARGIN
3.)	
a.) Scarcity occurs because we have unlimited wants but limited resources. It is a Universal problem that effects all economies. It cannot be eliminated, only reduced. Scarcity is a relative concept, <del>the</del> the resources themselves are not scarce, they are only <del>scarce</del> scarce relative to the demands we place on them.	

### Candidate B

3) a.)	Scarcity arises because humans have unlimited wants, but there are only limited resources to provide these wants. Therefore consumers must make a choice	
	on what will bring them the greatest utility. This is known as opportunity cost ie the sacrifice of the next best alternative foregone.	
	Scarcity affects all economies Scarcity can not be eradicated.	

**Candidate C**

	MARGIN
3)a)i). Scarcity is the basic economic problem. It is when our wants exceed the availability of resources.	
. Scarcity will never be solved due to humans greed. Humans wants will never be fulfilled.	

**Question 3(a)(ii)****Candidate A**

ii)	Increased awareness of simple living and appreciating what <del>people</del> <del>have</del> you have has decreased people's wants as they are happy with what they have, reducing scarcity.	
	<del>There</del> Discovering new resources, such as oil, <del>can</del> increases the resources available, so more wants can be satisfied, reducing scarcity.	
	Increased research & development can lead to more efficient ways of using our resources	

	So that more wants can be satisfied, reducing scarcity. Increasing awareness of environmental issues can lead to people not wanting certain things such as single use plastic, thus reducing people's wants & reducing scarcity.	
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**Candidate B**

Ballin	A method of reducing the impact of	
	Scarcity is to set a minimum price	
	on a scarce product so that the product	
	can't be bought for lower. This will send a	
	signal to consumers to leave the market	
	as they are less likely to afford the product.	
	Another method is to set a maximum price	
	for the product. This will decrease <del>up</del>	
	the profitability for the product sending	
	producers a signal to leave the market	
	to <del>slow</del> slow down the production of	
	this scarce product.	
	The government can set a tax	

## Candidate C

ii). The impact of scarcity can be reduced by achieving technical efficiency. This is when ~~pro~~ goods/ services are produced at the minimum factor usage meaning wastes are kept to the minimum.

Scarcities impact may also be reduced by achieving allocative efficiency. This is when ~~goods~~ the production of goods and services is allocated in the best way possible in order to meet needs or demands. For example, there wouldn't

be much point in producing many bridges across the same river, instead one bridge should be formed and the rest of the steel may be allocated to ~~the~~ meet the demands of the production of cars.

Full employment reduces the effect of scarcity. All resources should be in use. This means all those willing and able to work should be and no resource should be left idle.

## Question 3(b)

### Candidate A

3b. Giffen goods. This is because in ~~develp~~ developing countries when a rise in price causes a rise in <sup>demand</sup> ~~supply~~ making the curve slope upwards. For example if a family in a developing country have £5 a week to spend on food they could spend £2 a week on rice and £3 a week on meat.

3b. If the price of rice were to rise to £3 they could no longer afford the meat therefore they will spend £5 on rice hence making the curve slope upwards.

Veblen goods. This is where consumers buy goods with the intention of flaunting their wealth for example a rolls roce or a rolex. This makes the curve slope upwards because the higher the price the richer they seem.

Quality. Some consumers believe that a higher price means the quality is higher. This makes the curve slope upwards because they think they will be getting a better quality good.

## Candidate B

QUESTION	THIS MARCH
<p>b) Austentatious goods, these are high value luxury items often bought for the exclusivity of having such a prestige item. They are also ways to demonstrate wealth. Therefore, the higher price allows a greater demonstration of wealth, so demand is increased.</p> <p>• Inferior goods. If the price of an inferior good rises, people may demand less of a luxury superior good, therefore they will demand more of the inferior good as it is still relatively cheaper. e.g. if the price of rice rises, people may no longer afford to buy as much meat and so buy less to ensure they are eating enough they will demand more of the potatoes, rice.</p>	
<p>• Speculative goods. If the price of the good is considered to rise in the future, consumers may buy it <del>now to save from</del> in bulk now to save from paying a higher price later. e.g. if the price of petrol is expected to rise in the budget e.g. increased fuel tax, people may demand more fuel <del>now</del> prior to the price spiking.</p>	

## Candidate C

b)	Giffen goods are demanded more when their price is high because they are inferior goods, & so when their price rises people demand more of them & less of more expensive goods. e.g. when the price of potatoes increases, people demand more potatoes <del>potatoes</del> as it is inferior, & people demand less of another good e.g. meat.
	Veblen goods are superior & expensive goods, so when their price rises people demand them more because they have increased prestige value.
	Speculative goods are goods that when

QUESTION	THIS MARGIN
their price increases, demand for them increases because people expect their price to continue to rise, so they can sell them in the future for a profit e.g. houses	



## Question 3(c)

### Candidate A

c) If the price of the product rises,	
more profit per unit is to be made,	
therefore firms will increase supply to capitalise	
on this.	
If the conditions e.g. weather are	
promoting growth then more crops will	
be produced, therefore increasing supply.	
If the firm <del>then</del> receives a subsidy	
from the government they may be	
able to <del>hire</del> <sup>hire</sup> more workers, therefore	

QUESTION	ANSWER
	increasing the firms output.
	If advancements in technology are made,
	then the <del>then</del> machines may be more
	efficient than they were, therefore
	increasing productivity and availability to
	increase supply.

**Candidate B**

QUESTIONS		MARKS
c)	Decrease in manufacturing cost.	
	Decrease in price of raw materials	
	Increase in labour, skill and efficiency	
	Increase in <del>the</del> demand of a product.	
	Advancement of <del>the</del> technology or machinery	
	can mean that production is more efficient	
	or <del>is</del> quicker.	

## Candidate C

9)	One factor would be an increased demand for a product <del>as more will be demanded at high</del> as suppliers are willing to supply more if they think they can sell it at a higher price <sup>use</sup> price mechanism.
	Good weather could <del>also</del> also increase supply <del>of</del> for example strawberries meaning more can grow and be bought
	Supply may increase if raw materials decrease in price meaning more can be bought for the same amount of money.
	<del>the</del> Supply may increase if the price of the product increases as suppliers are willing to sell more at a higher price.
	A strong pound may increase supply as it can buy

QUESTION	more in other <del>case</del> currencies meaning they can charge <sup>suppliers</sup> higher prices and will be <del>with</del> willing to supply more.
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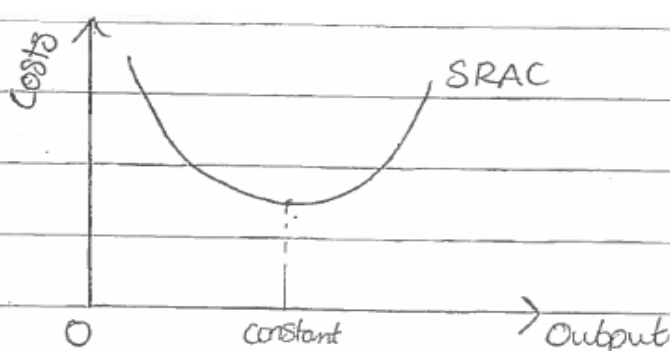
### Question 3(d)

#### Candidate A

d)	The law of diminishing marginal returns	
	states that the addition of one additional	
	unit of resource e.g. 1 more worker the	
	marginal output will <del>also</del> fall.	
	As an extra worker is added the <del>net</del>	
	percentage change in output is greater than	
	percentage change in input and so there are	
	increasing marginal returns, however not all resources are worked.	
	However, the additional unit of 1 more worker	
	may not result in a net benefit of output,	
	as the worker may have no tools to do his	
	job, therefore there are <del>diminishing</del> decreasing	
	returns.	

**Candidate B**

d). The law of diminishing marginal returns is the ~~idea~~ that as occurs in the short run as more of a variable factor is applied to a fixed factor. Inefficiencies occur as more of the variable factor is added to the fixed. This means that costs will begin to increase and returns to the factors of production will fall. This can be shown in the short run average cost curve (SRAC)



As output increases, ~~total~~ costs fall until constant returns are met. This is where

the minimum efficient cost is. After this, the fixed factor becomes overused and diminishing marginal returns occurs.

## Candidate C

d)	It states that as additional resources are provided to the production process, eventually, after the point of optimum production, the increased input leads to a less than proportional increase in output & eventually each additional unit of input leads to <del>the</del> a smaller & smaller increase in output. eg. if a firm hires more labour, then initially they might lead to a more than proportionate increase in output because they can use the
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QUESTION	MARGIN
<p>other factors of production more effectively. However, after a certain point, each additional worker provided... leads to a smaller increase in output because the other factors of production become overused &amp; crowded &amp; there is too many workers.</p> <p>The law of diminishing marginal returns <del>states</del> requires firms to be operating in the short run, when at least one factor of production is fixed in <del>the capacity</del> quantity.</p>	

## Question 3(e)

### Candidate A

e) Internal economies of scale are the cost benefits for a firm of the firm increasing its scale of production. They include financial economies of scale which is when the firm receives more favourable interest rates on loans etc. as it is seen to

be more reliable. It also benefits from marketing economies of scale which is when there is already marketing ~~infrastructure~~ infrastructure available for it to use & it can afford the best costs involved. It also benefits from economies of scope which is when if the firm decides to supply a new product, it already has many of the facilities necessary to supply it & promote it e.g. marketing departments.

External economies of scale are the ~~the~~ cost benefits for a firm of the whole industry increasing in size ~~at increasing~~.

It can mean that new infrastructure is built to reduce costs by the government or that new production methods are developed that are more efficient & can reduce costs.

**Candidate B**

e)	<del>Management salaries may</del> Managerial positions	
	may be awarded in larger firms. This	
	may improve their efficiency in the	
	long-run.	
	The larger firms may spread <del>the</del> larger	
	marketing fixed costs over a greater number	
	of units, keeping their average costs down.	
	<del>The</del> The larger <sup>firm</sup> may exploit economies	
	of scope and enter new markets.	
	The larger firms may be able to lower	
	costs by buying a larger stock and capitalise	
	on trade discounts.	
	External: Improved infrastructure may allow	
	firms to expand and distribute their	
	product more easily.	



## Candidate C

e)	Internal economies of scale occur in the long run. They include:
	• Managerial economies of scale. This is when large companies can afford to hire skilled managers. They incur high wage costs but in the long run will lead to increased profits.
	• Technical economies can also be achieved. Larger organisations can investigate & invest in new technology to improve efficiency and increase output.
	• Internal economies allow risks to be spread through operating in many markets.
	External economies of scale are a result of external influences such as

	improvements in the market or the actions of competitors:
	• The <del>firm's</del> organisation may benefit from local colleges or training centres as this means potential employees will be well trained which will reduce the firm's costs of training.
	• The supplier of an organisation may be located near the firm. This will reduce the firm's transport costs.